

MULTIFAMILY TERM SHEET

Student Housing

Fannie Mae Multifamily provides financing options for Student housing properties where greater than 40% of the units are leased to undergraduate or graduate students.

Term	5 - 30 years.
Amortization	Up to 30 years.
Interest Rate	Fixed- and variable-rate options available.
Maximum LTV	75%
Minimum DSCR	<ul style="list-style-type: none"> > 1.30x for Fixed-Rate. > 1.05x for variable-rate, subject to a Fixed-Rate Test.
Property Considerations	Cannot be located on university-owned land (except for a Dedicated Student Housing Property as described below).
Supplemental Financing	Supplemental Loans are available.
Prepayment Availability	Flexible prepayment options are available. Loans may be voluntarily prepaid upon payment of yield maintenance for fixed-rate loans and declining prepayment premium for variable-rate loans.
Rate Lock	30- to 180-day commitments. Borrowers may lock a rate with the Streamlined Rate Lock option.
Accrual	30/360 and Actual/360.
Recourse	Non-recourse execution with standard carve-outs for “bad acts” such as fraud and bankruptcy.
Escrows	Replacement reserve, tax, and insurance escrows are typically required.
Third-Party Reports	Standard third-party reports required, including Appraisal, Phase I Environmental Site Assessment, and Property Condition Assessment.
Assumption	Loans are typically assumable, subject to review and approval of the new borrower’s financial capacity and experience.
Dedicated Student Housing Properties	<p>Dedicated Student Housing Properties (i.e., 80% or more units leased to undergraduate or graduate students) require additional underwriting documentation. In addition, a Dedicated Student Housing Property must:</p> <ul style="list-style-type: none"> > Be near a campus with at least 10,000 student enrollment (greater than 50% full time); > Be within 2 miles of campus boundary line or on a college/university-owned transportation line; > Have operated for at least 1 full school year (i.e. August/September through April/May), and be in its 2nd full year of operations; and > At least 80% of all leases have 12 month lease terms with parental guaranties or be leased by students having the financial ability to pay for the required rent (whether through employment or other documented financial means). <p>A Dedicated Student Housing Property may be located on university-owned land if the Key Principal has had a minimum of 5 years of Dedicated Student Housing experience, and operates at least one other Dedicated Student Housing Property located on college-or university-owned land.</p>



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Fannie Mae Affordable Housing Preservation

Benefits

- > Customized solutions.
- > Competitive pricing.
- > Certainty of execution.
- > Speed in processing and underwriting.

Eligibility

- > Existing, stabilized properties that cater to a student tenant base because of design, tenancy, or location.
- > Strong operators with proven records of accomplishment in student housing.
- > Properties rented on a per-unit or per-bed basis.

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Insurance

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Current rates and terms

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Mortgage

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